

# Driving O-RAN to Commercial Reality

Open RAN India 2021

Colin Willcock, Open RAN and EU Research Alliance

June 16, 2021

# Nokia is committed to O-RAN

## First

Nokia the first global RAN vendor in O-RAN Alliance and Open RAN Policy Coalition

## Driving

Nokia active in all O-RAN working groups, co-leading RIC and Open Fronthaul groups

## Open

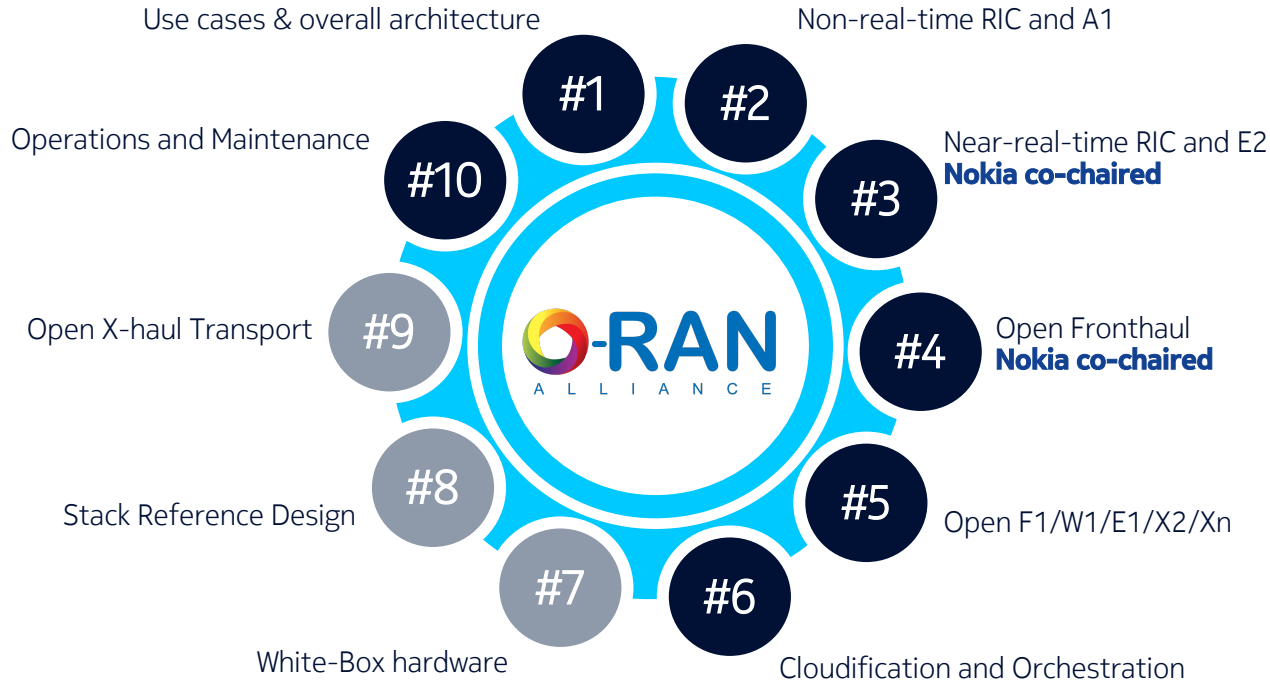
Leading in O-RAN and vRAN for best performance and lowest TCO in an open, multivendor environment



Making O-RAN and vRAN commercial reality

# Nokia is the leading vendor in O-RAN

First major vendor to join O-RAN Alliance & Open RAN Policy Coalition



- Nokia leading the work
  - Nokia attending
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“Nokia is the only major vendor that has fully committed to actively developing O-RAN interfaces, ensuring its 5G RAN solutions support the future open ecosystem operators seek.”

Joe Madden  
Principal analyst at Mobile Experts

“Nokia has differentiated itself from its closest peers by demonstrating commitment to supporting RAN virtualization and Open RAN architectures.”

**Ed Gubbins, Principal Analyst, Global Data**

# Multi-vendor decision and implementation must consider certain principles

Business driven  
decision

Additional costs and complexities need to be factored by CSP in a business case

Organisation for  
success

A clear responsibility matrix among all parties, CSP and vendors

Strategy  
Content /  
Timing

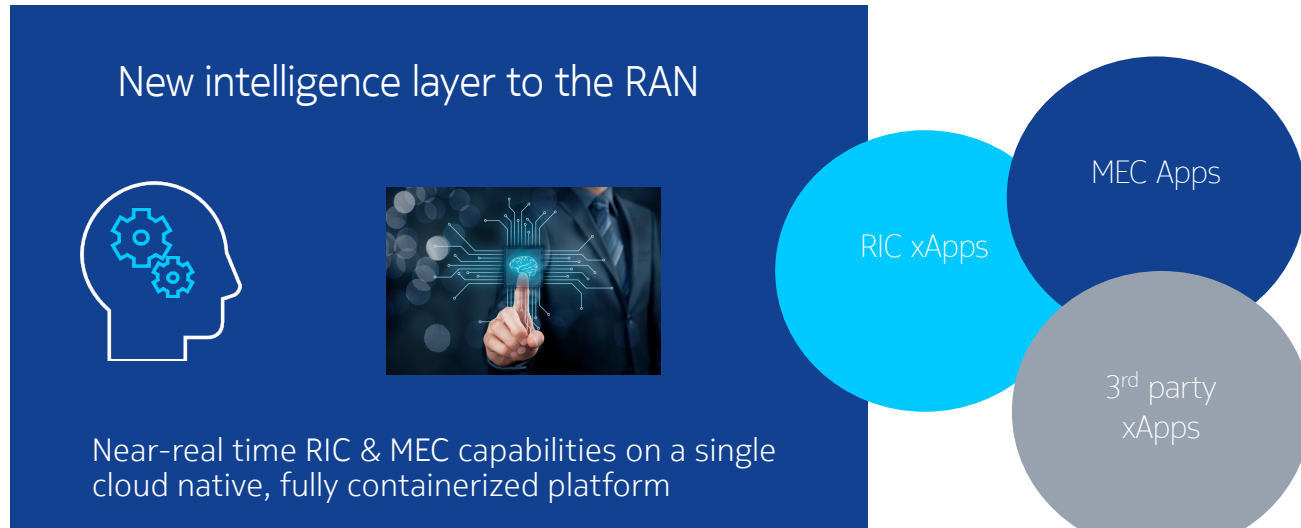
Detailed alignment, multi-vendor IOT testing

Long term  
sustainability

Too fragmented sub-scale vendor landscape should be avoided for long term sustainability

# Driving 5G innovation with Nokia Service Enablement Platform

## O-RAN compliant RAN programmability and AI/ML based RAN optimization



# O-RAN

## Key take-aways

1

Nokia is investing to lead in Open RAN solutions.

2

Nokia is developing O-RAN compliant solutions

O-RAN is optional and the best solution is different for every case.

3

O-RAN changes the ecosystem.

A multivendor solution requires strong governance by the CSP.

4

E2E performance remains a key factor.

5

Long term relationships remain important

6

Test efforts and vendor alignment

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